State of Delaware Deferred Compensation Program

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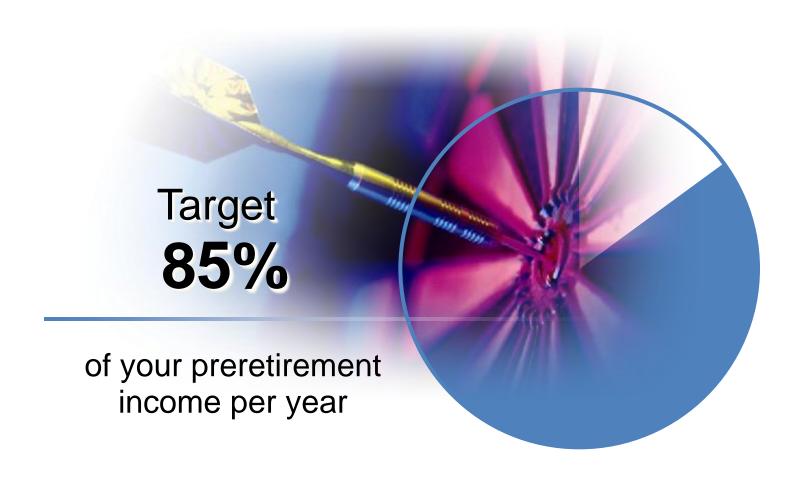
Key Topics

- 457b Plan Eligibility
- Benefits of Saving in Your Workplace
 Plan
- Enrollment
- Contribution Limits 2011
- Accessing Funds While Employed
- Accessing Funds After Retirement

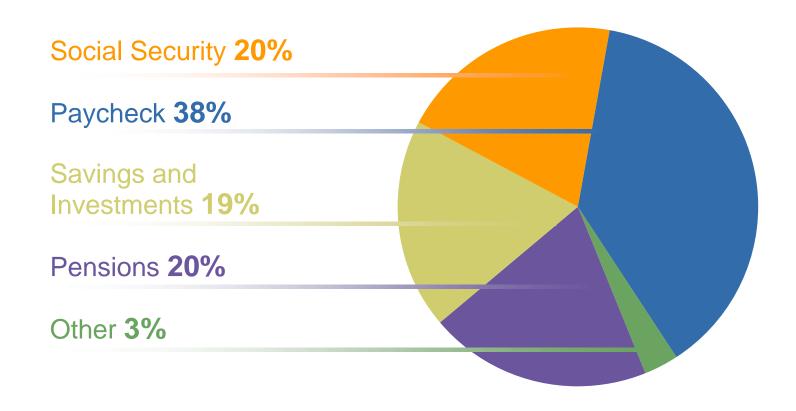
Plan Eligibility

 457(b) Plan – All State of Delaware employees who are pension eligible. Casual Seasonal employees are not eligible

Hit the target



Sources of retirement income



Benefits

- Ease and Convenience
- Potentially Lowers Taxable Income
- Tax-Deferred Growth
- Investment Choice



Ease and Convenience

- Contributions are taken directly out of your paycheck
- You can increase or decrease your contributions as you see fit



Lowers Taxable Income

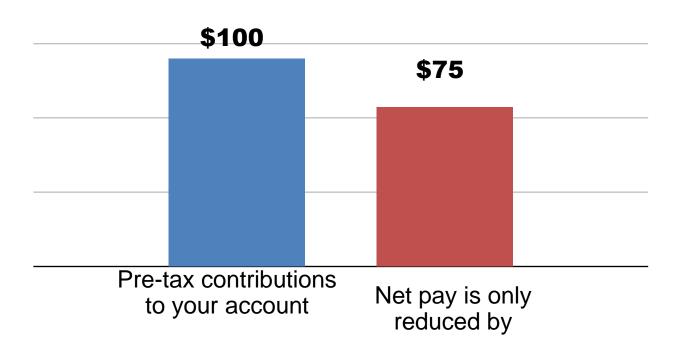
 When you make a pre-tax contribution to your retirement account your take-home pay is reduced by less than the actual amount of your contribution



Lowers taxable income

Assumptions:

Annual Salary \$30,000
Paid monthly
Want to contribute 4% into your retirement account
Federal Income Tax is 25%



Note: State income taxes were not used in this example

Growth is Tax-Deferred

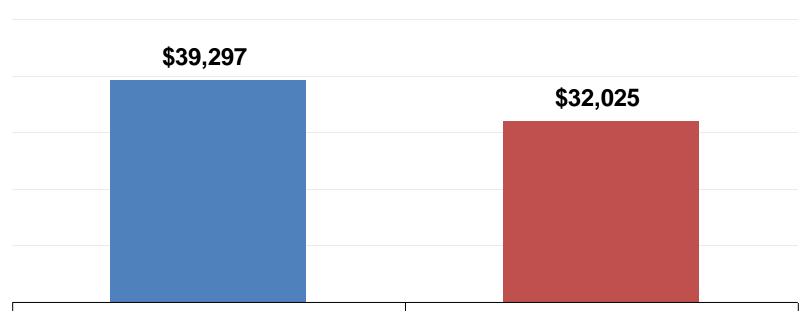
- You pay no current Federal or State Income
 Taxes on the amount you contribute, or on the
 interest and/or dividends earned
- Income taxes are paid only when funds are distributed



Growth is tax deferred

\$100/month for 20 years

(hypothetical 25% tax bracket)



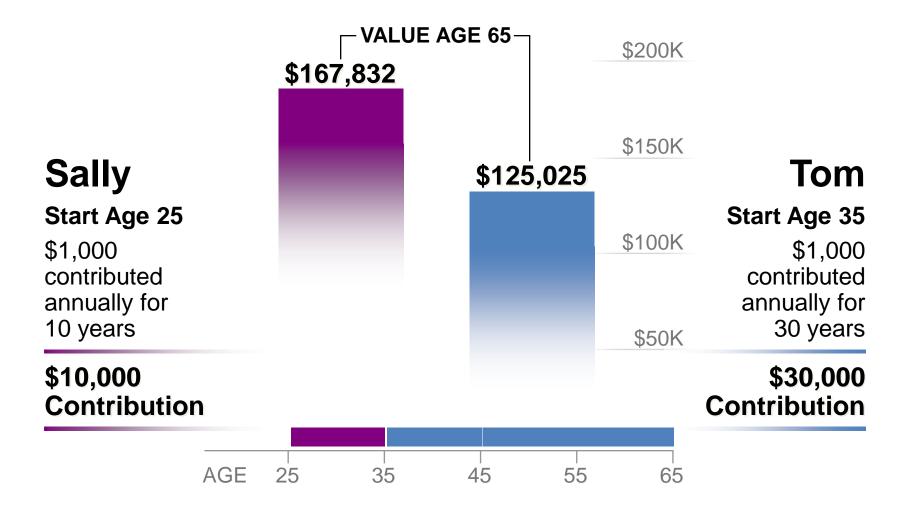
Tax-deferred account

Taxable account

The hypothetical chart above illustrates the difference tax-deferred earnings and contributions can make. The assumption is that two people invest \$100 per month at the beginning of each month over 20 years. Each one is in the 25% federal income tax bracket, earning a 7% annual rate of return compounded monthly. All earnings are reinvested. The only difference is that one account had the benefit of tax-deferred earnings and contributions—the other account did not. Federal income taxes at a rate of 25% have been withheld from the tax-deferred account. Your own account may earn more or less than this example. Investing in this manner does not ensure a profit or guarantee against loss in declining markets.

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Tale of two savers



This hypothetical example is based on monthly contributions made at the beginning of the month to a tax-deferred retirement plan and an 8% annual rate of return compounded monthly. Your own Plan account may earn more or less than this example, and income taxes will be due when you withdraw from your account.

Investment Choice

- Flexibility
- Professional Management
- Cost Effective
- Diversification



Enrollment

- There are multiple ways to enroll in the 457(b)
 Plan
 - Call Fidelity Investments at 1.800.343.0860
 - Enroll on-line at <u>www.fidelity.com/atwork</u>
 - Complete a Paper Enrollment Form and fax it back to the Treasurer's Office at 1.302.677.7031
 - Paper Enrollment Forms can be obtained from your HR Representative or at <u>www.DelawareSaves.com</u>

Enrolling in the 457(b) Continued

 If enrolling on-line you would go to <u>www.fidelity.com/atwork</u> or click the Enroll Now button located on the 457(b) page of our website - <u>www.DelawareSaves.com</u>



Enrolling in the 457(b) Continued

- Once you are enrolled and have chosen your contribution amount and investment(s), you have access to Fidelity Investments to:
 - View your account balance and performance
 - Use Fidelity's financial planning tools and calculators
 - Read from an extensive library of articles regarding retirement and planning
 - Increase, decrease, stop, or resume your contributions
 - Elect or change your investment options

Contribution Limits - 2011

- If you are age 49 or younger, you can contribute \$16,500.00
- If you are 50 years of age or older by the end of 2011, you can contribute an additional \$5,500.00
- As an alternative to the Age 50 catch-up, up to twice the contribution limit in effect for the three years preceeding the employee's normal retirement age. For 2011, the maximum would be an additional \$16,500.00

"It's my money and I need it now!"

- Distributions are allowable under certain circumstances
 - Unforseeable Emergency
 - You must complete a Unforseen Emergency Application
 - Found at <u>www.DelawareSaves.com</u> or from Fidelity directly
 - Return to Treasurer's Office for review and eligibility determination
 - » Fax to 302-677-7031
 - Termination of Employment
 - -70 % yrs of age

Accessing Funds After Retirement

- Once you have retired and left State service you have several options for money you have in the 457(b) Plan
 - You can leave the money in your account
 - You can roll the money over to an IRA
 - You can roll the money to another employers qualified plan if you return to work somewhere else
 - You can take either a full, partial, or systematic distribution. Please note, if you take a distribution the money you withdraw is subject to taxes in the year you take the distribution

Deferred Compensation Team

- Deferred Compensation General Information
 - Phone 302.672.6700 Fax 302.677.7031
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Thank you!



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